



**CASE STUDY** 

# Supply Chain and Lifecycle Case Study:

On-time, On-budget Results
Across Nationwide Locations

## **The Challenge**

A global, quick-serve, pizza-delivery customer with 10,000+ locations was dealing with an inefficient supply chain model. This was causing delays in new location openings, resulting in missed company KPIs.

### **The Solution**

- Connection developed a forecast-based product rollout schedule for 12 months in advance.
- The team also developed personas for equipment usage that covered several business use cases.
- They provided Web-based ordering, forward logistics, and warehousing services.
- They developed a Location-in-a-Box solution that palletized, shrink-wrapped, and provided a turn-key solution for new location openings.
- The team provided advanced exchange replacement service for overnight deliveries.

#### Result

The customer's new location openings remained on schedule 100% of the time within a four-year period. Other benefits included:

- Reduction of on-site install time and costs
- Consolidation of vendors and established IT equipment standards
- Ability to reallocate resources to more important business objectives



## Ready to talk about our Supply Chain and Lifecycle services? Call a Connection expert today.

1.800.998.0067

www.connection.com/supplychain

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