



## CASE STUDY

# Modern Infrastructure:

## Achieving a Cloud-Ready Data Center to Promote Growth

### The Challenge

A midsize commercial customer was challenged with scale, performance, and flexibility due to their aging infrastructure that included obsolete servers with direct-attach storage.

Their objective was to shift most of their workloads from their on-premises data center to a modernized, hybrid cloud-based data center.

### The Solution

- Connection consulting services performed a discovery workshop and identified the customer's pain points and desired outcomes.
- A hyperconverged infrastructure (HCI) design was presented to meet the customer's objectives.
- The Connection Professional Services team built and installed a Dell VxRail 5-node cluster solution.
- Additional services were provided to help the customer optimize workloads within the hybrid environment.

## Result

- A modern, elastic, cloud-ready IT infrastructure
- Increased agility to meet growth demands by quickly adding cluster nodes as needed
- Improved cloud-readiness
- The customer gained a solutions partner that went on to perform additional infrastructure projects, including a server and network refresh, phone system upgrade, and multi-site security camera deployment



**Ready to talk about your Modern Infrastructure?  
Call a Connection expert today.**

1.800.998.0067

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