CONNECTION'S CLOUD ADVISORS
No-cost Solutions to Help You Achieve Success

Gold
Microsoft Partner
■ Microsoft

"Through 2022, more than 50% of infrastructure and operations (I&O) organizations will fail to meet company cloud adoption goals, due to a lack of in-house skills and experience."

Gartner Report: The Cloud Infrastructure and Platform Services Skills I&O Teams Require for the Future

Modernizing legacy infrastructure and optimizing spend by moving to the cloud is a top priority for leadership teams. As the strategic need for increased performance, lower costs, easier disaster recovery, and mobile employee support continues to intensify, migrating servers, storage, networking, and software to the cloud has become an important move for businesses worldwide. The Microsoft Azure cloud platform offers 200 products and cloud services to organizations that can help them achieve those goals.

Most companies, however, lack the in-house talent to take advantage of the true power of Azure's platform. And hiring third-party consultants for the evaluation and planning phase could break the IT budget as well. This is where Connection's complimentary Azure services come in handy. Our offerings cover a variety of Azure Architectural Reviews and Assessments that you can utilize at no cost.

Overview of Our Services

Azure Architectural Reviews

Resources deployed to Azure without proper methodology could cause performance issues and cost creep. If deployed correctly, you could reduce your resource management cost by up to 50%. Our Azure certified architects will discuss your projects and utilize Azure's vast array of resources to help you streamline your Azure deployments and the relocation of your on-premises workloads.

Services:
- IaaS to PaaS re-architecture
- Azure deployment methodology (DevOps, ARM)
- Infrastructure architecture design reviews (Visio)
- Solution design whiteboarding
- Rightsizing exercise and review

Best Practice Review

Our best practice reviews will ensure your deployment is optimized for cost and security compliance to help you make sure that you choose the options best suited for your needs and budget.

Services:
- Subscription guidance
- Azure Active Directory account security
- Governance and regulatory evaluation
- Operational assessment of deployed resources

Microsoft Private Preview Programs

Private Preview in Azure allows you to test and evaluate cloud capabilities before they become generally available to the public. These are provided to a small subset of customers and include direct interaction with Microsoft engineers throughout the preview. As a Microsoft partner, Connection can facilitate private previews for your organization.

Services:
- Enrollment of Azure subscriptions in various private previews of new Azure capabilities
- Provide feedback to Microsoft regarding technology experience

Connection's Azure Assessments

Azure Subscription Evaluation

Licensing and pricing are a top challenge for organizations migrating between agreement types. During mergers and acquisitions, the complexity of the migration could outweigh the desire to have a single tenant. Connection has a solid licensing optimization background and has successfully performed many merger and acquisition consolidation projects.

Services:
- Migration options between Azure offer types (CSP, EA, MCA, SCE)
- Merger and acquisition consolidation reviews
- Guidance on when to use Dev/Test or PAYGO

Azure Security Review

Security is a top concern for any organization. Connection's security experts can review your Azure environment and help you uncover security gaps to keep your Azure environment safe and your data protected. We can even provide a formal security audit and implementation of security protocols through our professional services.

Services:
- Review of existing Azure infrastructure
- Scorecard of 48 Cloud Security Controls
- Discovery, recommendation, and remediation of failed controls

Recently, by leveraging Connection's Cloud Advisors, a customer saved approximately $24,000 on consulting fees.

Connection®
we solve IT®

Azure Readiness Assessment

Ensuring you have a strong foundation for your Azure environment leads to a healthier, more secure and cost-effective environment that's simpler to deploy and manage. Connection's Azure Readiness Assessment provides your organization with a data-backed roadmap essential to properly adopting the cloud.

Services:

- Migration between on-premises and Azure or cloud to cloud
- Cost breakdown and level of effort scoping
- Compatibility analysis for SQL, Web applications, VDI, and more

Azure Cost Assessment

Cloud cost optimizations are often one of the top priorities for customers moving to the cloud. The balance between spend and performance can only be achieved by carefully evaluating your business priorities and cloud resources. Our assessment services will give you insights into how to lower costs while keeping performance in mind.

Services:

- Comprehensive analysis of trending cost factors
- Recommendations on various savings measures (reserved instances, hybrid benefit, and capacity)
- Confirmation on service level and required feature mapping

Connect with Excellence

The Connection Microsoft Center of Excellence has developed a comprehensive way to make your cloud journey much easier. Our Azure services, which are unique to our team, are designed to help take you from concept to deployment. We know no two organizations are alike, and that's why our three-phased approach creates an adoption process that is customized to your unique needs.

If you choose to transition to Azure with us, we will ensure you get the best possible service, as well as guidance designed to help you create and implement the business and technology strategies necessary for your organization to succeed in the cloud.

Whether you're migrating to the cloud or are seeking a solution within the Microsoft ecosystem, we offer all of the services you need in one convenient place. Our status as a Microsoft Gold Partner shows our years of experience and the expertise of our team. Whether you are considering Microsoft 365, Windows 10, Teams, Azure, or more, we're a one-stop shop that will make your migration easy. No Microsoft solution is too big or too small. We will be at your side every step of the way and work to make your Microsoft journey as seamless as possible.

For answers to your questions, or to get started with Microsoft Azure, contact an Account Manager today.

Business Solutions	Enterprise Solutions	Public Sector Solutions
1.800.800.0014	**1.800.369.1047**	**1.800.800.0019**

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